



Ocean Rate Bulletin

Fresh Grapefruit (WC):

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during December 1998. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, December 1998.

Market Share-December:

Each carrier's current market share is based on the number of containers shipped during December 1998. Source: PIERS, December 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, March 1, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for March 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapefruit (WC)

Monthly Market Share For: December 1998

Month\Year: 4\121

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	55%	25%	13 Days	\$1.72	\$1			\$34					\$2,159
Hyundai	26%	37%	13 Days	\$1.87	\$1			\$34					\$2,410
Maersk	12%	10%	15 Days	\$1.72	\$1			\$34					\$2,159
OOCL	4%	3%	14 Days	\$1.72	\$1			\$34					\$2,159
Hanjin	2%	3%	16 Days	\$1.72	\$1			\$34					\$2,124
Sea-Land	0%	12%	24 Days	\$1.72	\$1			\$34					\$2,159
NYK Line	0%	4%	14 Days	\$1.72	\$1			\$34					\$2,159
COSCO	0%	3%	18 Days	\$1.28	\$1			\$34					\$1,741

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Grapefruit (WC)

Monthly Market Share For: December 1998

Month\Year: 4\290

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	100%	11%	14 Days	\$2.63									\$2,499
Yang Ming	0%	40%	28 Days	\$3.36	\$1		4%	\$34					\$4,047
Cho Yang	0%	20%	14 Days	\$3.49	\$1		4%						\$3,462
Zim Line	0%	10%	20 Days ⁴	\$2,380 ¹				\$34					\$2,856
Hyundai	0%	6%	15 Days	\$3.36	\$1		4%	\$34					\$4,047
Hanjin	0%	3%	15 Days	\$2.63									\$2,499
Maersk	0%	3%	14 Days	\$2.63									\$2,499

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapefruit (WC)

Monthly Market Share For: December 1998

Month\Year: \1

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	100%	36%	19 Days	\$3.56	\$1			\$34					\$3,872
Hyundai	0%	49%	19 Days	\$3.08	\$1			\$34				1008 pkgs.	\$3,630
OOCL	0%	15%	20 Days	\$3.08	\$1			\$34					\$3,416

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapefruit (WC)

Monthly Market Share For: December 1998

Month\Year: 21\967

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	29%	32%	15 Days	\$2,410 ¹	\$20 ¹		34%						\$3,249
Hanjin	24%	13%	16 Days	\$1.80	\$1		34%	\$34				1008 pkgs.	\$2,956
OOCL	24%	3%	14 Days	\$2,410 ¹	\$20 ¹		34%						\$3,249
Hapag-Lloyd	14%	5%	14 Days	\$2.01	\$1			\$34					\$2,551
Yang Ming	10%	8%	18 Days	\$2.01	\$1		34%	\$34					\$3,240
APL	0%	13%	13 Days	\$2,410 ¹	\$20 ¹		34%						\$3,249
K Line	0%	9%	18 Days	\$2,410 ¹	\$20 ¹		34%						\$3,249
Evergreen	0%	8%	17 Days	\$2.01	\$1		34%	\$34					\$3,240
NYK Line	0%	5%	14 Days	\$2,410 ¹	\$20 ¹		34%						\$3,249

¹ Rate is per container